AEQUITAS



KIRILL GRESHNIKOV
Senior Associate

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Practice Areas
TMT
M&A
Corporate Law
Banking & Finance
AIFC Law

Languages Spoken
English, Russian

Professional Qualifications
Lawyer, Kazakhstan

Kirill's areas of specialization are information and digital, corporate and commercial law with a particular focus on TMT and financial sectors.

Major part of his work is focused on legal support of the FinTech projects and clients facing different issues of regulation of digital economy, digitalization, cross-border payments, blockchain, cryptocurrency, digital assets, software, data management, information processing, intellectual property, and antitrust legislation. Kirill is experienced in conducting comprehensive researches in the sphere of intellectual property, commercial activities and technology-related transactions.

He actively advises clients on the issues of setting up, registration and doing business in Kazakhstan in the AIFC jurisdiction and regularly participates in the support of M&A transactions and due diligence of major companies from different sectors of economy.

Kirill joined AEQUITAS in 2021. His clients are leading international companies, payment systems and banks, such as Meta, Chevron, BrokerCreditService, KaR-Tel, Turkish Aerospace, Bitfury, Experian, Coinhub, Visa, EDB, Mitsubishi Motors, QIWI, KONE and other.

As a part of AEQUITAS membership in the European Business Association of Kazakhstan (Eurobak), Kirill was elected as a member of the executive team of the Digital Committee for 2023 and will act as a co-chairman to deal with the issues of development of innovations based on technologies, cybersecurity, electronic commerce, cloud technologies and many other issues discussed by the Digital Committee.

Memberships

Kazakhstan Bar Association, SIPAC

Experience

2025-present	AEQUITAS Law Firm – Senior Associate
2021-2024	AEQUITAS Law Firm – Associate
2019-2021	Bassin Law Clinic – Law Clinic Associate
2019-2020	Association of Legal Entities "League of Consumers of Kazakhstan" – Lawyer

Education

2017-2021 Higher Law School Adilet, LLB, Kazakhstan (graduated with honors)
2014-2017 Adilet College of Caspian University, Kazakhstan (graduated with honors)

Awards / Recognition

Leading Associate in IP and TMT; Recommended lawyer in Banking, Finance and Capital Markets, Real Estate and Construction (The Legal 500, 2026)

Rising Star in M&A (IFLR 1000 2026)

Rising Star in Corporate and M&A (asialaw 2026)

"Kirill Greshnikov is really pleasant to deal with. He perfectly understands clients and their needs, offers excellent client service, and has established smooth internal team interactions that eliminate the need for constant updates. His invaluable transactional experience makes him a trustworthy adviser." – asialaw 2025

Representative Projects

Digital Law

- Regular advice on the issues of regulation of electronic document flow, creation and registration of the Internet resources in Kazakhstan.
- Drafting of legal opinions on the issues of regulation of digital assets in Kazakhstan.
- Advice to a transnational holding company regarding the issuance of NFT products and their regulation in Kazakhstan.
- Advice regarding registration of a cryptocurrency exchange in the AIFC.
- Advice to foreign cryptocurrency exchanges on the issues of advertising of cryptocurrencies and NFT in Kazakhstan.
- Legal support to blockchain companies on the issues of sharing the gained profit in cryptocurrency.
- Advice to a transnational company regarding the change of the alpha name of a mobile operator in Kazakhstan.
- Advice on the issues of import of cryptographic information protection facilities into the Kazakhstan territory.
- Drafting of a legal opinion regarding the Kazakhstan market entry of a new IT product in the anti-fraud sphere.

Corporate Law

- Registration of a joint stock company (JSC), including drafting of foundation documents, prospectus of share issue, preliminary payment for shares and obtainment of a license for the JSC to carry out activities on the securities market.

- Registration of financial companies with the AIFC and acquisition of membership of the Astana International Exchange (AIX) for the AIFC participants.
- Participation in the projects involving registration, reorganization and liquidation of legal entities, de-registration of branches and representative offices of foreign companies.
- Advice to international banks on corporate issues and extension of credit facilities.

M&A

- Participation in structuring and support of projects involving merger, acquisition, purchase/sale of major assets and setting up of joint ventures under the Kazakhstan law, including drafting and coordination of legal documents pertaining to the transactions, such as share/participatory interest sale and purchase agreements, corporate agreements, articles of association, etc.
- Due diligence of local companies from different sectors of economy.
- Obtainment of the antitrust agency's consent to effect transactions (consent to economic concentration).

Miscellaneous

- Participated in the preparation legal opinions on the issues of information and industrial safety, re-issuance of permitting documents, transfer price formation and personal data.
- Advice to a foreign technological center on the issues of supply of military unmanned aerial vehicles to the Government of the Republic of Kazakhstan.
- Drafting of option agreements for different companies.
- Registration of currency contracts with National Bank of Kazakhstan.

Publications

- Y. Khamidullina, K. Greshnikov Current Issues in Artificial Intelligence Regulation in Kazakhstan: Obligations, Liability, and Practical Recommendations for Business // Chambers and Partners - 2026.06.23
- Y. Manayenko, K. Greshnikov, D. Nurakhmet Digital Business - Kazakhstan Chapter // ICLG – Digital Business Laws and Regulations 2026 - June 2026
- Y. Manayenko, K. Greshnikov, D. Nurakhmet International Comparative Legal Guide - Digital Business 2025, Kazakhstan Chapter // Global Legal Group – June 2025
- K. Greshnikov 10 questions to a lawyer about option agreements // Zakon.kz - 2025.04.15
- Greshnikov K. New in the regulation of digital assets in Kazakhstan // Zakon.kz – 2023.10.09
- Sholanov N., Greshnikov K. Increase in joint stock company's obligations in connection with borrowings // Zakon.kz – 2022.05.29.
- Sholanov N., Greshnikov K. Cryptocurrency and specifics of operation of cryptocurrency exchanges in Kazakhstan // Forbes Kazakhstan – 2021.08.27.

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